

# A FOUR STEP PROCESS FOR DELIVERING A SUCCESSFUL PROJECT



Thank you for considering Allied Modular Building Systems for your next construction undertaking. We look forward to working with you to deliver another successful modular construction project.

Whether your next construction endeavor is a small partition wall, a large warehouse office, or a massive build-out of an environmentally controlled machine enclosure, we have the experience and know-how to work with you through every step of the modular construction process.

Please take a few minutes to read through this informative document and acquaint yourself with the Allied Modular approach to ensuring a successful project. This repeatable process has helped us cultivate and maintain ongoing relationships with some of the world's largest brands.

# A SYSTEM BUILT FOR SUCCESS

Over the past 30 years, Allied Modular Building Systems has built a system. Not just a building system, but a system for delivering successful projects – every time.

Our experience as the industry's only truly full-service modular construction company has given us a unique understanding of each step in the modular building process. This insight has helped us to develop a comprehensive process that anticipates and plans for potential obstacles that might otherwise impede the success of your project.

Our pathway to success is landmarked with four key milestones. As we traverse this path and arrive at each milestone, we work with you to provide insights, manage deliverables, and set expectations.

In this document, we have outlined our process to help you understand what you can expect when doing business with Allied Modular.

## A SYSTEM BUILT FOR SUCCESS

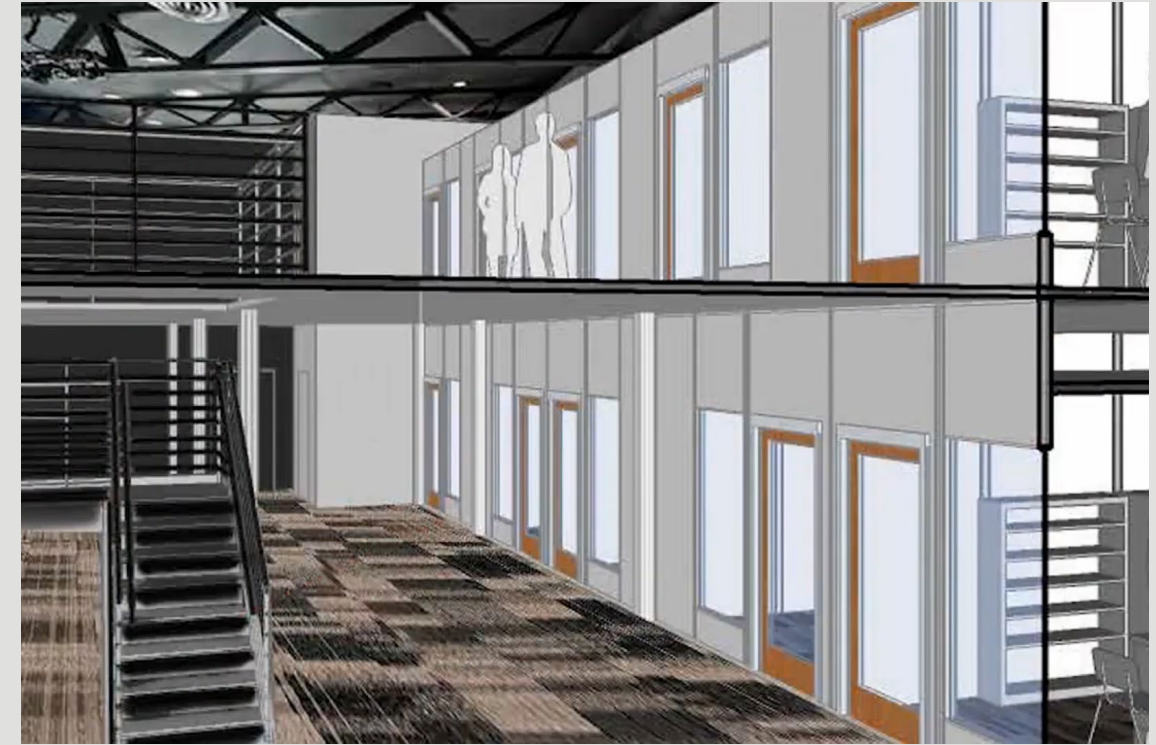


## STEP 1 PROJECT DISCOVERY

Each job starts with a project discovery call. This call will connect you with one of our Client Engagement Specialists (CES). The CES will answer questions and gather information about your modular project. They will work with you to identify whether modular is an appropriate method of construction and may request drawings or written specifications for your project.

Once you and the CES have agreed that Allied Modular is a good potential fit for your job, the CES will connect you with one of our Design Managers. Our Design Manager (DM) will be the one to guide you through the Design and Solution phase of our process.

All our Design Managers are uniquely qualified. Each specializes in specific industries and those industries' individual requirements.



## STEP 2 SOLUTION & DESIGN

Your Design Manager will work with you to develop a modular solution that best suits your organizational or business objectives. They will start by working within your budget to draft and present a preliminary drawing. This design will be used to generate an initial estimate and to spot any potential obstacles to success.

Identifying and planning for these obstacles is different for each job and requires some back and forth between you and your DM. Rest assured that our designers will work diligently to ensure they are providing the best solution. This may require one or even several trips back to the "drawing board" or a site visit to make sure everything is perfect.

When all issues have been addressed, you will be presented with a final proposal. If this proposal meets with your approval, we will produce a final drawing for your signature and work with you to schedule product installation and your installation.

## A SYSTEM BUILT FOR SUCCESS



## STEP 3 MANUFACTURE

In step three, we start manufacturing your solution at one of our nationwide facilities and introduce you to your Project Manager (PM). Your PM will be your main point of contact during the manufacturing phase. Together, you and your PM will develop a communication plan in step with your preferred frequency and method – whether by phone, email, or text, we will provide you the information you need.

The manufacturing process is quick and efficient; depending on the size of your project, it may take from two to eight weeks to complete. During this time, Allied Modular is meticulously fabricating each part of your modular building to ensure an exact fit.

Please take advantage of the manufacturing time by preparing your construction site for the delivery and installation of your modular project.



## STEP 4 DELIVER & INSTALL

After manufacturing is complete, we will work with you to deliver your new project. Our Worry-Free Freight option means your modular product will arrive free of damage and ready to install. If it does not, we will re-manufacture any damaged parts and quickly get them to the jobsite, free of charge.

You have many choices regarding the installation of your new modular structure. Allied Modular is unique in the modular construction industry in that we are the only company to offer inhouse installation services and management. Although many of our clients choose to have Allied Modular perform their installation, you may opt to install your project. If you do, we will hold a preconstruction meeting with you and your installation team or contractor to provide guidance. Whatever you choose, Allied Modular will be there to ensure that your installation is as seamless as possible.

# A SYSTEM BUILT FOR SUCCESS

We will be with you through the entirety of your modular building project. If, during the process, you should have any questions regarding the progress of your modular building project, please reach out to either your Design Manager or Project Manager for immediate help. They will be happy to talk to you.

Thank you for taking the time to read this document. We look forward to working with you soon.



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